







#### New World Group Structure

#### 新世界發展有限公司

New World Development Company Limited (香港股份代號: 0017)

(HK Stock code : 0017)

**54%** 71% 72% 54%

新創建集團 有限公司 NWS Holdings Limited

(香港股份代號: 0659) (HK Stock code: 0659) 新世界中國地產 有限公司 New World China Land Limited

(香港股份代號: 0917) (HK Stock code: 0917) 新世界移動控股 有限公司 New World Mobile Holdings Limited

(香港股份代號: 0862) (HK Stock code: 0862) 新世界信息科技 有限公司 New World TMT Limited

(香港股份代號: 0301) (HK Stock code: 0301)



## **NWSH Corporate Structure**





# **Financial Highlights**





# Consolidated Financial Highlights

For the year ended 30 June	2005 (HK\$M)	2004 (HK\$M)	Change +/ (-)%
Turnover	10,286	12,553	(18)
AOP	1,415	1,903	(26)
Profit attributable to shareholders	2,918	1,538	90
Earnings per share	HK\$1.62	HK\$0.86	88
Dividend per share	HK\$0.80	HK\$0.40	100
Total assets	25,194	23,915	5
Shareholders' funds	12,942	9,551	36



# **Key Financial Ratios**

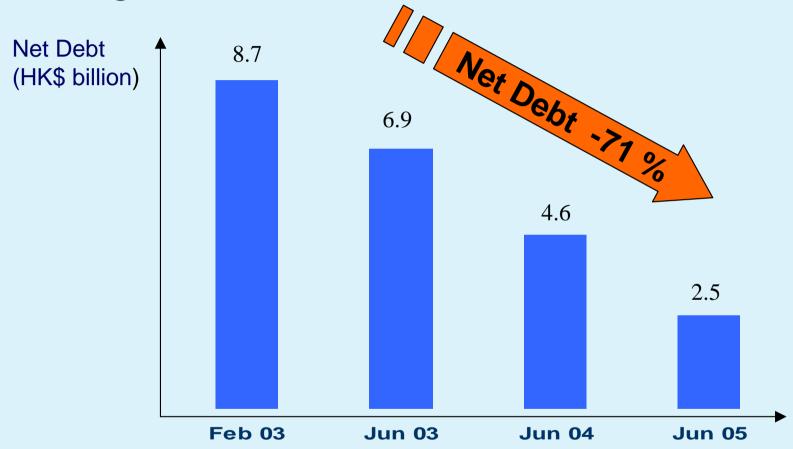
As at 30 June
Closing Price
EPS
Dividend Payout Ratio
P/E
Dividend Yield

2005	2004
HK\$11.3	HK\$9.15
HK\$1.62	HK\$0.86
50%	47%
7	11
6.4%*	_

<sup>\*</sup> Based on closing price of HK\$12.55 as at 4 October 2005



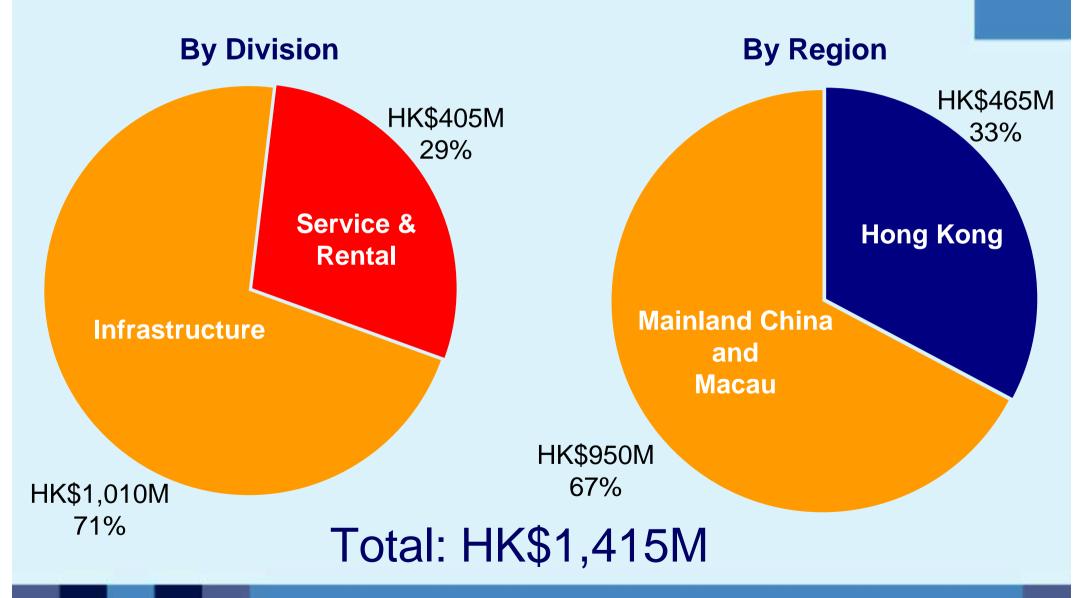
### Stronger Financial Position



- Gearing ratio: 18% (30 June 2004: 44%)
- Cash on hand: HK\$3.6 billion (2004: HK\$3.5 billion )
- Finance costs: Decreased by 27% to HK\$205.5 million (2004: HK\$280.8 million)
- Interest cover: 17 (2004: 8)

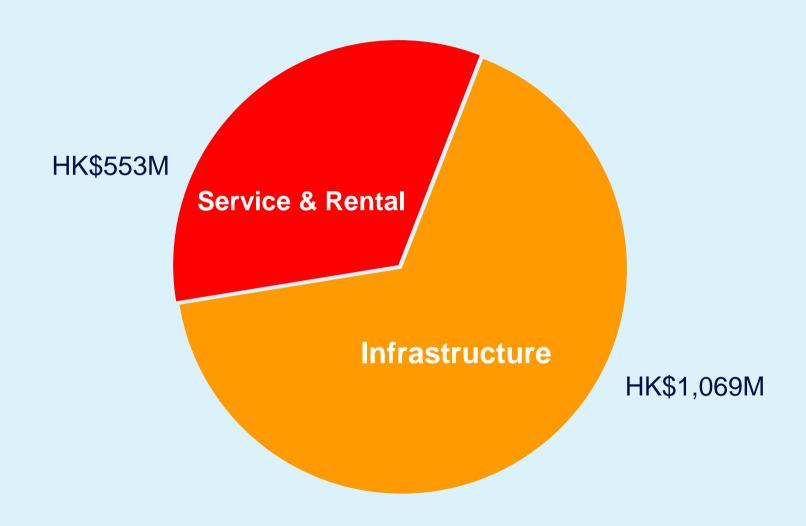


# AOP Mix (for the year ended 30 June 2005)





# EBITDA (for the year ended 30 June 2005)







#### Infrastructure



Energy	3 power plants in Mainland China and Macau
Roads	20 road and bridge projects in Guangdong, Guangxi, Shanxi, Tianjin and Wuhan; and one tunnel project in Hong Kong
Water	19 water treatment plants in Mainland China and Macau, one incineration plant in Mainland China and one landfill project in Hong Kong
Ports	6 projects in Xiamen, Tianjin, Dalian and Shenzhen

<sup>\*</sup> As at 30 June 2005



## AOP - Infrastructure

For the year ended 30 June
Energy
Roads
Water
Ports
TOTAL

2005	2004	Change
(HK\$M)	(HK\$M)	+/ (-)%
489.9	463.1	6
372.3	291.0	28
80.6	66.3	22
67.4	185.8	(64)
1,010.2	1,006.2	0.4



### Energy

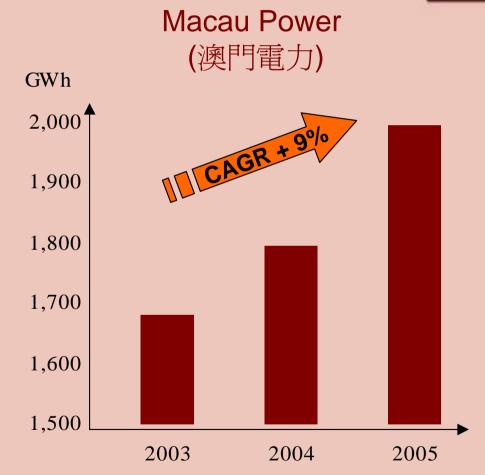
- AOP increased by 6%
- Zhujiang Power Phase I and II (珠江電廠第一及第二期) combined sales volume increased by 2%
- Macau Power (澳門電力) recorded 11% increase in sales volume
- Coal cost pass through policy effective May 2005
- Significant GDP growth in Mainland China and Macau boosts demand for electricity



#### **Electricity Sales Growth**

# Zhujiang Power Station - Phase I & II (珠江電廠第一及第二期)







#### Roads

- AOP up 28%: Pearl River Delta projects performed remarkably
- Guangzhou City Northern Ring Road (廣州市北環高速公路): Toll income and traffic volume increased by 10% and 3% respectively
- Beijing-Zhuhai Expressway (Guangzhou-Zhuhai section) (京珠高速公路 -廣珠段):
  Toll income and traffic volume increased by 15% and 14% respectively
- Tangjin Expressway (Tianjin North Section) (唐津高速公路 -天津北段): Toll income and traffic volume increased by 14% and 13% respectively
- Gain on disposal of interests in Wuhan Bridge: HK\$191 million
- Expressway business tax cut from 5% to 3% effective June 2005 enhanced profitability



#### 珠江三角洲高速公路網 Pearl River Delta Expressways Network





# Average Daily Traffic Volume - Guangdong



#### **Average Daily Traffic Flow**

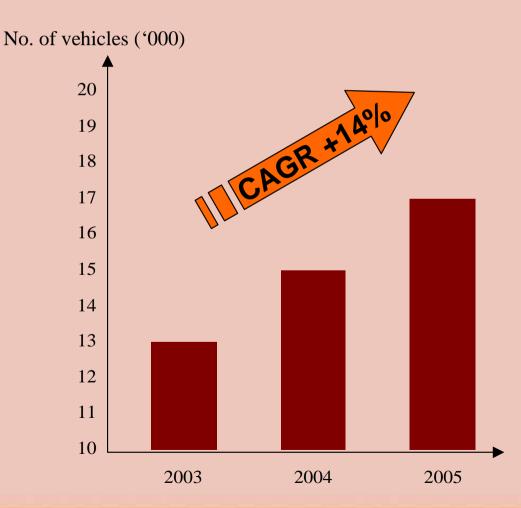




## Average Daily Traffic Volume - Tianjin

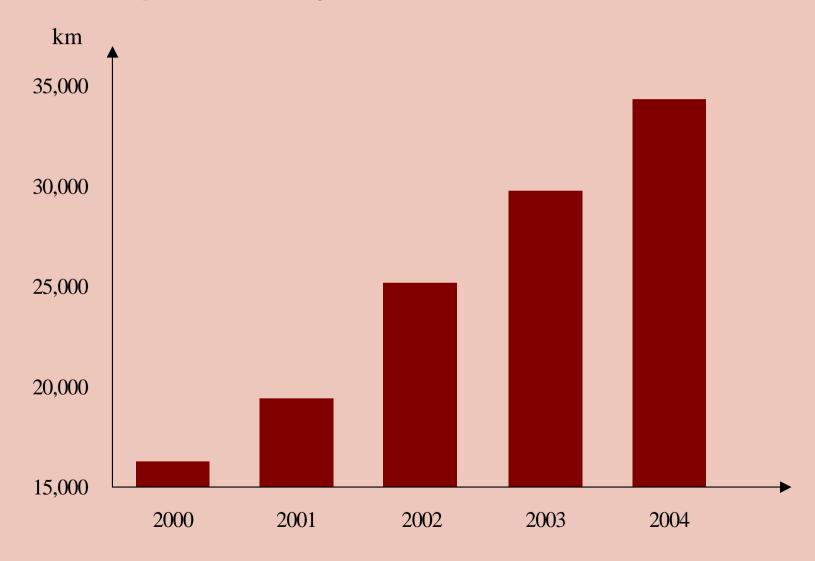


#### **Average Daily Traffic Flow**





# Length of Expressways in Mainland China

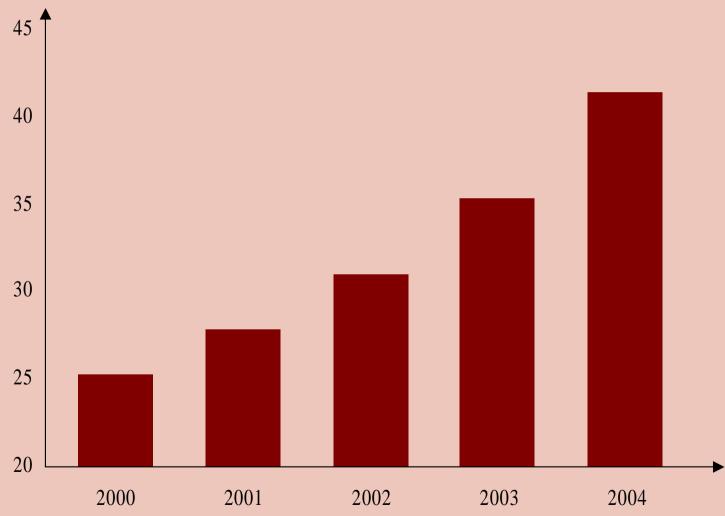


Source: Ministry of Communications of the PRC



## Automobile Ownership in Mainland China

No. of vehicles (million)



Source: Ministry of Communications of the PRC and Statistical Survey of China 2005



#### Water

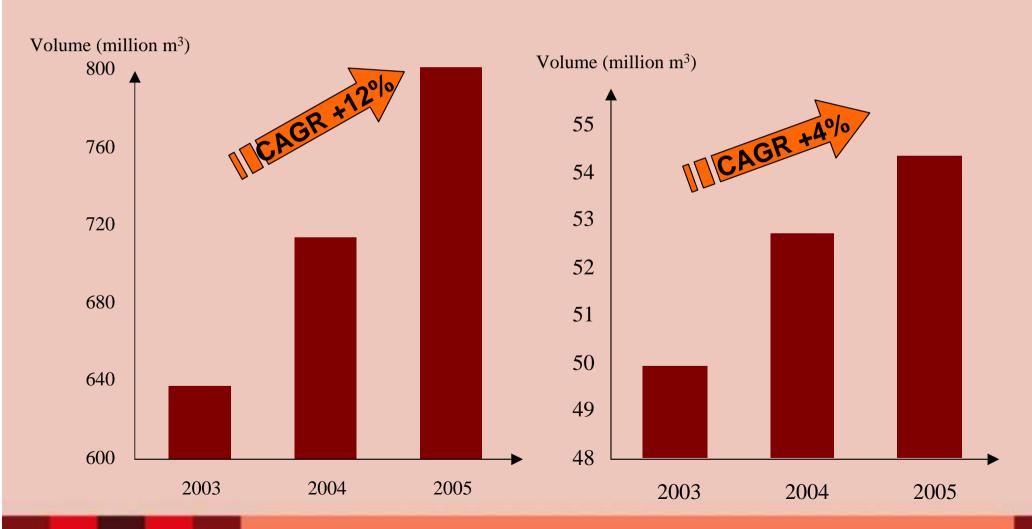
- AOP increased by 22%
- Macau Water Plant (澳門水廠) sales volume up 3%
- Water project in Sanya City, Hainan (海南三亞水廠) made full year contribution
- Zhongshan Water Plants (中山水廠) recorded impressive performance
- Tanggu Water Plant, Tianjin (天津塘沽水廠) commenced operation in April 2005
- Shanghai SCIP Water Treatment Plants (上海化學工業區水處理廠) commenced operation in April 2005; while Shanghai SCIP Waste Incineration Plant (上海化學工業區廢料焚化處理廠) will operate in 2nd half of 2006
- 2nd phase expansion in Chongqing, Qingdao and Tanzhou water treatment plants will commence operation in mid-2006



#### Water Sales Volume

#### Water Plants in Mainland China

#### Macau Water Plant





#### **Ports**

- Gain on disposal of interests in CT3 and CT8W: HK\$1.8 billion
- Xiamen New World Xiangyu Terminals (廈門象嶼新創建碼頭): AOP and throughput increased by 28% and 5% respectively
- Tianjin CSX Orient (天津東方海陸集裝箱碼頭): Dropped in throughput due to commencement of new terminal during the year
- Acquired 18% of Tianjin Five Continents International Container
   Terminal (天津五洲國際集裝箱碼頭)
- Benefit from Central Government's plan to develop Tianjin and Xiamen as international shipping and logistics centres, and transshipment hubs
- Lol signed for investments in 18 pivotal rail container terminals in 18 cities in Mainland China



#### New Investments

Infrastructure Projects	Interest	Status	Length/ Capacity	JV Period (years)	Investment (HK\$M)
Guangzhou-Zhaoqing Expressway 廣肇高速公路	25%	Operational	108.37 km	33	232
Beijing-Zhuhai Expressway (Guangzhou-Zhuhai Northern Section) 京珠高速公路(廣珠北段)	15%	Dec 2005	37 km	30	214
Pearl River Delta Ring Road (South-Western Section) 珠江三角洲環形高速公路(西環南段)	25%	Early 2008	47.63 km	30 (subject to approval)	393
Tianjin Five Continents International Container Terminal 天津五洲國際集裝箱碼頭	18%	Operational	1.5 million TEUs	30	195
China Railway Container Terminals 中國鐵路集裝箱中心站	22%	2008	18 railway terminals	50	1,481
Aerated concrete project in Zhujiang Power 珠江電廠加氣塊磚項目	35%	Operational	200,000 m <sup>3</sup> /yr	N/A	N/A
Coal berth project in Zhujiang Power 珠江電廠煤碼頭項目	47.5%	Early 2007	7.5 million tonnes/yr	N/A	N/A

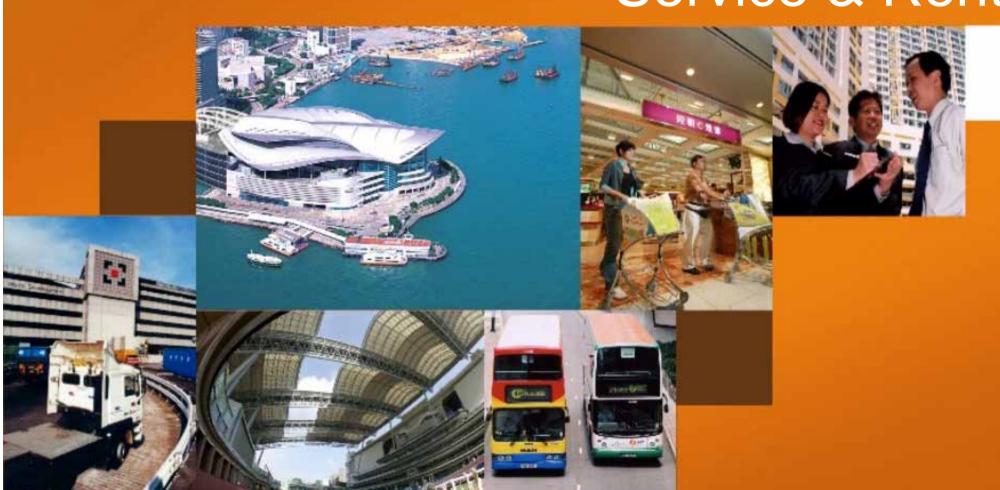


# New Investments (Cont'd)

Infrastructure Projects	Interest	Status	Capacity	JV Period (years)	Investment (HK\$M)
Shanghai SCIP Water Treatment Plants 上海化學工業區水處理廠	25%	Operational	Industrial water: 200,000 m³/day Waste water: 50,000 m³/day	50	N/A *
Tanggu Water Plant 塘沽水廠	25%	Operational	310,000 m³/day	35	N/A *
Chongqing Water Plant (Phase 2) 重慶水廠第二期	30%	Mid 2006	160,000 m³/day	50	N/A *
Qingdao Water Plant (Phase 2) 青島水廠第二期	25%	Mid 2006	183,000 m³/day	25	N/A *
Zhongshan Tanzhou Water Plant (Phase 2) 中山坦洲水廠第二期	29%	Mid 2006	90,000 m³/day	35	N/A *
Shanghai SCIP Waste Incineration Plant 上海化學工業區廢料焚化處理廠	10%	2 <sup>nd</sup> half of 2006	60,000 tonnes/yr	50	17

<sup>\*</sup> Investment via Sino-French Holdings (Hong Kong) Limited

# Service & Rental





#### AOP – Service & Rental

For the year ended 30 June		
Facilities Rental		
Contracting		
Transport		
Others		
TOTAL		

2005 (HK\$M)	2004 (HK\$M)	Change +/ (-)%
384.0	353.0	9
(253.2)	253.6	(200)
65.6	65.7	-
208.4	224.8	(7)
404.8	897.1	(55)



#### **Facilities Rental**

- AOP increased by 9%
- HKCEC achieved satisfactory results
- ATL recorded stable profit with average occupancy rate of 93%
- HKCEC Atrium extension:
  - Expected to commence in January 2006 and complete by 2009
  - Exhibition space increases by 30%



### Contracting

- Profit of HK\$62.8 million excluding provisions for major projects
- Fierce competition with slim profit margin
- Secured HK\$7 billion contracts from Macau
- Contracts on-hand: HK\$17.7 billion
- Continue to secure new contracts in Macau and Mainland China



#### **New Contracts Secured**

Contracting projects in Macau	Target Completion	
- Holiday Inn Hotel (假日酒店)	Nov 2005	
- Emperor Hotel / Casino (英皇娛樂酒店)	Dec 2005	
- MGM Grand Paradise (美高梅酒店)	July 2007	
- Grand Lisboa Hotel and Casino (新葡京賭場酒店)	Dec 2007	
- Arc de Triomphe (凱旋門發展項目)	Jan 2009	

**Total Contract Sum: HK\$7 billion** 



#### Transport

- AOP remained stable
- Surge of fuel cost hindered profitability
- New rail extensions post competition
- Synergies from realignment of New World First Bus and Citybus
- Kunming New World First Bus (昆明新世界第一巴士): Attained stable income with passenger volume increased by 13%
- NWFF has applied for fare increase



#### Other Services

- Stable cash and profit contribution from various businesses
  - Property Management
  - Cleaning & Guarding
  - Financial Services
  - Duty Free Sales



## Hunghom Peninsula Property Project

- 50/50 JV with Sun Hung Kai Properties
- Residential GFA 1.55 million sq ft
- Renovate and reconfigure residential units
- Clubhouse to be added



#### Corporate Strategies

- Continue to seek long-term growth and sustain profitability
- Keep promises to enhance shareholder value and maintain healthy capital structure
- Uphold service excellence and corporate branding
- Promote corporate social responsibility



#### Achievements by Group Companies



- Asia Pacific PR Awards 2004 (NWSH)
- Mercury Awards 2004 (NWSH)
- Asia's Leading Conference Centre 2004 (HKCEC)
- Quality Building Award 2004 (Hip Hing Construction)
- Best Employers in Asia 2005 (Urban Property Management)
- Quality Service Terminal 2004 (Xiamen New World Xiangyu Terminals)
- Top Ten Most Influential Enterprises in Mainland China's Water Supply Industry 2004 (Sino-French Holdings (Hong Kong))

# Responsible Corporate Citizen











contracting