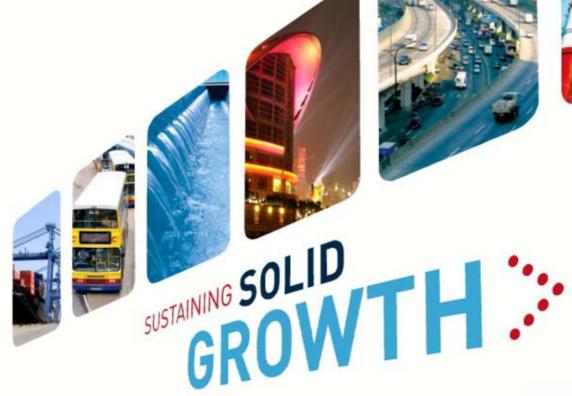


#### **Annual Results 2006**









# **New World Group Structure**

新世界發展有限公司

**New World Development Company Limited** 

(香港股份代號: 0017)

(HK stock code: 0017)

**55%** 

新創建集團 有限公司

**NWS Holdings Limited** 

(香港股份代號: 0659)

(HK stock code: 0659)

70%

新世界中國地產 有限公司

**New World China** Land Limited

(香港股份代號: 0917)

(HK stock code: 0917)

58%

新世界移動 控股有限公司

**New World Mobile Holdings Limited** 

(香港股份代號: 0862) (HK stock code: 0862)



## **NWSH Corporate Structure**

Infrastructure

基建

Energy

能源

Roads

道路

Water

水務

**Ports** 

港口

**Service & Rental** 

服務及租務

**Facilities Rental** 

設施租務

Contracting

建築機電

Transport

交通運輸

Others

其他



# **Financial Highlights**



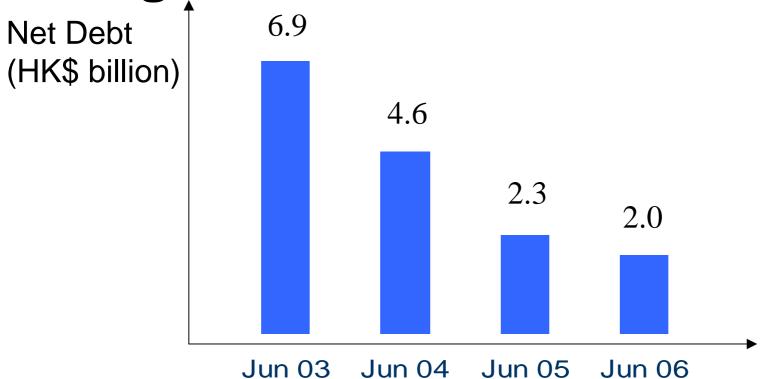
## **Consolidated Financial Highlights**

For the year ended 30 June	2006 (HK\$'m)	2005 (HK\$'m)	Change + / (-)%
Turnover	12,543.9	10,286.1	22
AOP	1,937.6	1,411.9	37
Profit attributable to shareholders	1,656.6	2,886.1	(43)*
Earnings per share	HK\$0.89	HK\$1.60	(44)
Dividend per share	HK\$0.44	HK\$0.80	(45)
Dividend payout ratio	51%	50%	-
Total assets	25,587.6	25,165.5	2
Shareholders' funds	14,466.3	13,024.9	11

<sup>\*</sup>A drop due to exceptional gain of HK\$1.8 billion on port disposal recorded in FY2005



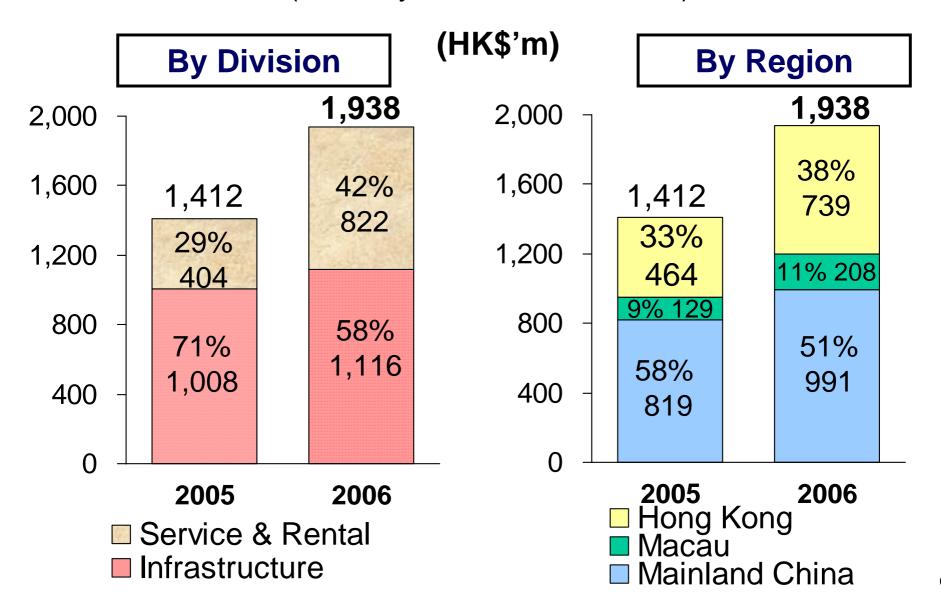
**Strong Financial Position** 



- Gearing ratio: 13% (30 June 2005: 17%)
- Cash on hand: HK\$2.5 billion (2005: HK\$3.6 billion)



## **AOP Mix** (for the year ended 30 June)





# **AOP** by Segment

For the year ended 30 June	2006 (HK\$'m)	2005 (HK\$'m)	Change % Fav./(Unfav.)
Infrastructure			
Energy	487.8	489.9	-
Roads	469.1	372.3	26
Water	87.4	80.6	8
Ports	71.7	64.8	11
	1,116.0	1,007.6	11
Service & Rental			
Facilities Rental	390.7	384.0	2
Contracting	163.0	(252.7)	165
Transport	85.6	64.4	33
Others	182.3	208.6	(13)
	821.6	404.3	103
TOTAL	1,937.6	1,411.9	37



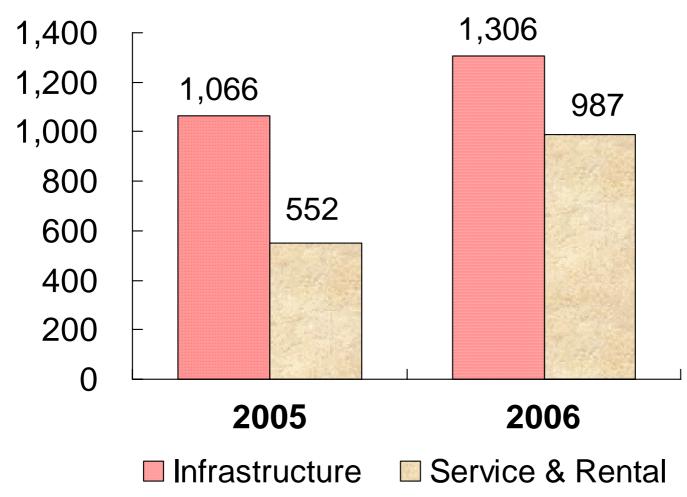
## **AOP - Contribution by Segment**

For the year ended 30 June	2006 (HK\$'m)	% of total AOP
Energy	487.8	25
Roads	469.1	24
Facilities Rental	390.7	20
Contracting	163.0	9
Water	87.4	5
Transport	85.6	4
Ports	71.7	4
Others	182.3	9
TOTAL	1,937.6	100



## **EBITDA** (for the year ended 30 June)

HK\$'m





# INFRASTRUCTURE



#### Infrastructure





As at 30 June 2006



### **AOP - Infrastructure**

For the year ended	2006	2005	Change %
30 June	(HK\$'m)	(HK\$'m)	Fav./(Unfav.)
Energy	487.8	489.9	-
Roads	469.1	372.3	26
Water	87.4	80.6	8
Ports	71.7	64.8	11
TOTAL	1,116.0	1,007.6	11



## **Energy**

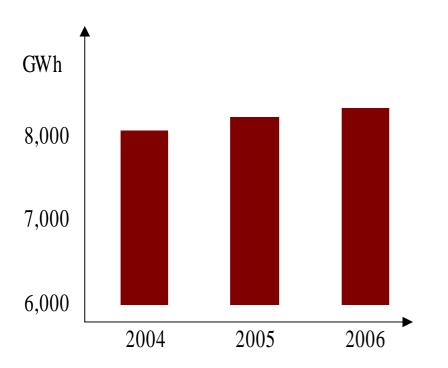
- Steady AOP
- ➤ Zhujiang Power Phase I and II (珠江電廠第一及第二期) combined sales volume increased by 1%
- ➤ Macau Power (澳門電力) recorded 11% increase in sales volume
- Strong GDP growth in Guangdong Province and Macau boosts demand for electricity



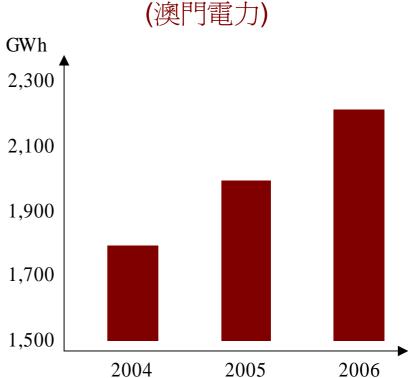
## **Electricity Sales Growth**

# Zhujiang Power Station - Phases I & II

(珠江電廠第一及第二期)



#### Macau Power





#### Roads

- > AOP up 26%: Pearl River Delta projects performed remarkably
- ➤ Guangzhou City Northern Ring Road (廣州市北環高速公路): Traffic volume increased by 13% to 143,134 vehicles/day
- ➤ Shenzhen-Huizhou Roadway and Expressway (Huizhou Section) (深圳惠州公路及高速公路 惠州段) combined traffic flow increased by 14% to 30,625 vehicles/day
- > Gain on disposal of interests
  - Roadway No. 1906 (Qingcheng Section) (1906 線公路(清城段)) HK\$65.7m
  - Hui-Ao Roadway (惠澳公路) HK\$68.7m



#### 珠江三角洲高速公路網 Pearl River Delta Expressways Network





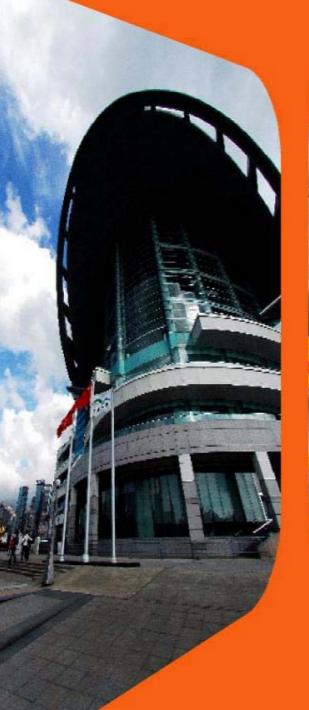
#### Water

- > AOP increased by 8%
- ➤ Macau Water Plant (澳門水廠) sales volume up 6%
- > Chongqing Water Plant (重慶水廠) sales volume up 14%
- ➤ Shanghai SCIP Waste Incineration Plant (上海化學工業區廢料焚化處理廠) commenced operation in August 2006
- Formed a strategic partnership with Chongqing Water Group and secured a waste water project



#### **Ports**

- ➤ AOP up 11%
- ➤ Xiamen New World Xiangyu Terminals (廈門象嶼新創建碼頭): throughput increased by 16% to 736,000 TEUs
- ➤ Tianjin Orient Container Terminals (天津東方海陸集裝箱碼頭) throughput grew by 5% to 1.15 million TEUs
- ➤ Tianjin Five Continents International Container Terminal (天津五洲國際集裝箱碼頭) handled 831,000 TEUs during the 7-month period of operation in FY 2006
- ➤ Wenzhou Zhuangyuan Ao New World International Terminals (溫州狀元嶴新創建國際碼頭) will commence operation in 2008





# **SERVICE & RENTAL**



#### **AOP – Service & Rental**

For the year ended	2006	2005	Change %
30 June	(HK\$'m)	(HK\$'m)	Fav./(Unfav.)
Facilities Rental	390.7	384.0	2
Contracting	163.0	(252.7)	165
Transport	85.6	64.4	33
Others	182.3	208.6	(13)
TOTAL	821.6	404.3	103



#### **Facilities Rental**

Both HKCEC and ATL achieved solid results with strong recurring cash flow

- > HKCEC Atrium extension:
  - Construction started in August 2006 and expected to complete by early 2009
  - Exhibition space increases by 30% to 83,400 sq m
- ➤ Formed a JV to manage Zhengzhou International Convention and Exhibition Centre (鄭州國際會展中心) for 15 years
  - GFA 227,600 sq m (construction area)
- > ATL recorded stable profit with 96% occupancy rate



## Contracting

- Achieved profit: HK\$163 million (FY2005 loss HK\$252.7 million)
- ➤ Contract-on-hand: HK\$29 billion as at 31 August 2006
  - Included HK\$11 billion contracts from Macau with higher margin



# Latest Mega-sized Contracts Secured in Macau

Projects	Target Completion
- MGM Grand Paradise (美高梅酒店)	July 2007
- Grand Lisboa Hotel and Casino (新葡京賭場酒店)	Dec 2007
- A commercial / residential development	Jan 2009
- Arc de Triomphe (凱旋門發展項目)	Jan 2009

**Total Contract Sum: HK\$11 billion** 



## **Transport**

- ➤ AOP increase due to impairment provision made in FY2005 and none in FY2006
- Operating environment remains tough
- Surge of fuel cost hindered profitability
- ➤ Local bus business AOP dropped by 12%
- Local ferry business recorded operating loss of HK\$3.5 million despite fare rise
- Steady growth from Mainland China operations including a new investment in bus service between Guangzhou City and Panyu (番禺)



#### **Others**

- Stable cash and profit contribution from other businesses
  - Duty Free Sales
  - Financial Services
  - Property Management
  - Cleaning & Guarding
- Won the 5-year duty free concession at Lok Ma Chau Spur Line from 2007



## **Hunghom Peninsula Property Project**

- 50/50 JV with Sun Hung Kai Properties
- Residential GFA 1.55 million sq ft
- Renovate residential units
- Clubhouse is being built
- Sales launch in 2007



## **China Rail Container Terminals Project**

- ➤ JV agreement concluded in September 2006. NWSH shareholding 22%
- ➤ Total Investment RMB12 billion with 35% registered capital of RMB4.2 billion, remaining 65% to be financed by bank loans
- ➤ 18 pivotal rail container terminals in 18 major cities to be built in phases by 2010
- Current annual rail containerized cargo is about 3 million TEUs or 3% of total rail freight
- ➤ Ministry of Railways expects volume increases to 10 million TEUs in 2010 or 6% of total rail freight



## Corporate Strategies & Objectives

- Continue to pursue 3 corporate objectives
  - Seek long-term growth in core businesses
  - Maintain a stable dividend policy and enhance shareholder value
  - Maintain optimal capital structure
- Actively look for infrastructure business opportunities
  - Logistics and energy related projects
- Uphold corporate governance and service excellence
  - To form Corporate Governance Steering Committee
- > Promote corporate social responsibility
  - To establish NWS Holdings Charities Foundation

# 新創建

## Achievements

Achicachichta		
NWS Holdings Limited	IR Magazine Hong Kong and Taiwan Awards 2005	
	Asia Pacific PR Awards 2005	
	<ul> <li>The 7th China Golden Awards for Excellence in Public Relations</li> </ul>	
	International ARC Awards	
Hong Kong Convention	16th TTG Travel Awards – Best Convention &  Fullibition Control	
and Exhibition Centre	Exhibition Centre	
Urban Property Management Limited	<ul> <li>Best Brand Enterprise Award and Corporate Development Excellence</li> </ul>	
Sino French Water Development Company Limited	<ul> <li>Top Ten Most Influential Enterprises in Mainland China's Water Supply Industry 2005</li> </ul>	
Hip Hing Construction Company Limited	2005 HKCA Construction Safety Innovation Award	
Sky Connection Limited	<ul> <li>Raven Fox Awards – Best Liquor Travel Retailer &amp; Best Tobacco Travel Retailer in Asia Pacific 2006</li> </ul>	





## Responsible Corporate Citizen



#### 新創建集團有限公司 新創建 NWS Holdings Limited

