

## NWS Holdings Limited Operating Performance Report

|   | (Oct 2018             | - Dec 2018)           | (Jul 2018             | - Dec 2018)                  |
|---|-----------------------|-----------------------|-----------------------|------------------------------|
| Roads   | Ouarter               |                       | YTD                   |                              |
|   | Average Daily Traffic | Compared to Last Year | Average Daily Traffic | <b>Compared to Last Year</b> |
|   | (no. of vehicle)      | (%)                   | (no. of vehicle)      | (%)                          |
| GUANGXI   |                       |                       |                       |                              |
| Roadway No. 321 (Wuzhou Section)                              | 3,130                 | (40)                  | 3,283                 | (40)                         |
| GUANGDONG   |                       |                       |                       |                              |
| Guangzhou City Northern Ring Road                             | 337,986               | (1)                   | 354,484               | 1                            |
| Guangzhou City Nansha Port Expressway                         | 138,044               | 12                    | 139,987               | 17                           |
| Guangzhou Dongxin Expressway                                  | 146,522               | 25                    | 152,840               | 28                           |
| Beijing-Zhuhai Expressway (Guangzhou-Zhuhai Section)          | 200,096               | 7                     | 205,496               | 5                            |
| Beijing-Zhuhai Expressway (Guangzhou-Zhuhai Northern Section) | 78,379                | 14                    | 80,278                |                              |
| Guangzhou-Zhaoqing Expressway                                 | 82,502                | 8                     | 87,012                | 10                           |
| Shenzhen-Huizhou Expressway (Huizhou Section)                 | 102,876               | 3                     | 108,875               | 5                            |
| HUBEI   |                       |                       |                       |                              |
| Hubei Suiyuenan Expressway                                    | 21,119                | n/a                   | 22,671                | n/a                          |
| HUNAN   |                       |                       |                       |                              |
| Hunan Sui-Yue Expressway                                      | 26,153                | n/a                   | 26,153                | n/a                          |
| SHANXI  |                       |                       |                       |                              |
| Roadway No.309 (Changzhi Section)                             | 5,798                 | (2)                   | 5,125                 | (12)                         |
| Taiyuan - Changzhi Roadway (Changzhi Section)                 | 1,159                 | (24)                  | 1,478                 | (21)                         |
| Shanxi Taiyuan - Gujiao Roadway (Gujiao Section)              | 1,588                 | 248                   | 1,661                 | 201                          |
| TIANJIN   |                       |                       |                       |                              |
| Tangjin Expressway (Tianjin North Section)                    | 66,749                | 20                    | 74,045                | 18                           |
| ZHEJIANG  |                       |                       |                       |                              |
| Hangzhou Ring Road  | 84,429                | 4                     | 87,808                | 5                            |

| Environment                       | Volume             | Compared to Last Year | Volume             | Compared to Last Year |
|-----------------------------------|--------------------|-----------------------|--------------------|-----------------------|
|                                   | (cubic metre '000) | (%)                   | (cubic metre '000) | (%)                   |
| SUEZ NWS Limited                  |                    |                       |                    |                       |
| Water treatment                   | 497,738            | 2                     | 1,016,406          | 2                     |
| Waste water treatment             | 111,054            | -                     | 228,429            | 1                     |
|                                   | (tonnes '000)      |                       | (tonnes '000)      |                       |
| Sludge treatment                  | 83                 | 12                    | 180                | 21                    |
| Waste treatment (Landfills)       | 1,346              | 10                    | 2,695              | 8                     |
| Waste treatment (Others)          | 990                | 4                     | 2,010              | 3                     |
| GUANGDONG                         | Sales              |                       | Sales              |                       |
|                                   | (kWh '000)         |                       | (kWh '000)         |                       |
| Zhujiang Power Station - Phase II | 423,538            | (30)                  | 1,035,159          | (22)                  |
| SICHUAN                           |                    |                       |                    |                       |
| Chengdu Jintang Power Plant       | 760,097            | 1                     | 1,699,934          | 6                     |

Notes:

YTD comparison for Hubei Suiyuenan Expressway not available as the acquisition was completed in January 2018

YTD comparison for Hunan Sui-Yue Expressway not available as the acquisition was completed in December 2018



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|  | (Oct 2018 - Dec 2018)  |                       | (Jul 2018 - Dec 2018)  |                              |  |
|--|------------------------|-----------------------|------------------------|------------------------------|--|
|  | Qua                    | Quarter               |                        | YTD                          |  |
| Logistics  | TEU ('000)             | Compared to Last Year | TEU ('000)             | <b>Compared to Last Year</b> |  |
|  |                        | (%)                   |                        | (%)                          |  |
| XIAMEN   |                        |                       |                        |                              |  |
| Xiamen Container Terminal Group Co., Ltd.                          | 2,090                  | (2)                   | 4,314                  | (1)                          |  |
| TIANJIN  |                        |                       |                        |                              |  |
| Tianjin Five Continents International Container Terminal Co., Ltd. | 680                    | 9                     | 1,396                  | 4                            |  |
| Tianjin Orient Container Terminals Co., Ltd.                       | 286                    | 5                     | 569                    | 4                            |  |
| HONG KONG  | Average occupancy rate |                       | Average occupancy rate |                              |  |
|  | (%)                    |                       | (%)                    |                              |  |
| ATL Logistics Centre Hong Kong Ltd.                                |                        |                       |                        |                              |  |
| Warehouse  | 99.6                   | 4                     | 99.8                   | 3                            |  |
| Office   | 96.6                   | 18                    | 92.5                   | 11                           |  |
| Total  | 99.5                   | 5                     | 99.4                   | 3                            |  |
|  | TEU ('000)             |                       | TEU ('000)             |                              |  |
| China United International Rail Containers Co., Ltd.               | 901                    | 25                    | 1,720                  | 26                           |  |
|  |                        |                       |                        |                              |  |

| Aviation  | No. of aircraft    | Compared to Last Year | No. of aircraft    | Compared to Last Year |
|---|--------------------|-----------------------|--------------------|-----------------------|
|   | (as at period end) | (%)                   | (as at period end) | (%)                   |
| Goshawk Aviation Limited<br>Bauhinia Aviation Capital Limited |                    |                       | 163<br>3           | 65<br>(50)            |